Northern Virginia Chapter, Azalea Society of America

Treasurer's Report, January 1, 2024 – December 30, 2024

Balance as of 1/1/2024:

FVCB Savings.....$25,915.00
FVCB 2-yr CD.....$11,182.74
FVCB Checking $2,752.57
PayPal.....$451.03
Total $40,301.34

Balance as of 12/08/2024:

FVCB Savings.....$4,957.73
FVCB 2-yr CD.....$11,397.68
FVCB Checking $4,386.34
PayPal.....$0.00
Total ..... $20,741.75[1]

2024 Plant Sale Summary

Sale	Plants	Gross	Budget	Expenses	Net
2024 Member Only Sales	43	$742.00	$1,500.00	$0.00	$742.00
2024 Non-member Sales	22	$651.00	$0.00	$0.00	$651.00
2024 Bonsai Sale	65	$1,174.00	$1,000.00	$0.00	$1,174.00
2024 Meadowlark x 2	189	$3,492.00	$5,000.00	$352.20	$3,139.80
2024 Fall Sale	263	$4,315.00	$0.00	$1,354.00	$2,961.00
Total	**582**	**$10,374.00**	**$7,500.00**	**$1,706.20**	**$8,667.80**

Significant 2024 Items

The most significant item from 2024 was the unexpectedly large total of the fall sale. There was a very good turnout from the NVBS, and approximately $1,000 combined orders from LGBG and Laurel Hill personal purchases.

Plant sale net revenue was $8,667.80, or 116% of the $7,500 budget. The **Member-Only** sale this year was ad hoc, and was not very successful, yielding only $742. Meadowlark plant sales were $3,139.80, worse than expected, due mainly to bad weather on the first sale day. Meadowlark is still a highly successful venue. This year we started offering the purchaser the option of paying the credit card fees for the fall sale. We collected $50.41 against $63.86 in fees. We will be offering the opportunity for purchasers to add the fees at all future sales.

Suggested Club Donations, to be voted upon at the business meeting:

Current cash on hand is **$20,741.75**. Current obligations are $2,955. We have lent Jenkins Arboretum $10,000 interest-free to help with the 2025 convention. Our chapter is financially healthy. The following are the approved 2024 end of year donations:

$1,000 Green Springs Title I
$7,500 Meadowlark Botanical Gardens - Irrigation
$1,000 ASA General Fund
$500 Kirkwood Church
$10,000 Total donations

[1] Outstanding obligations of $2,955 (Meadowlark). $10,000 interest-free loan to Jenkins for 2025 convention

NV-ASA 2021-2024 Expenses and 2024-2025 Budgets

Category	2021 Actual	2022 Actual	2023 Actual	2024 Actual	2024 Budget	2025 Budget
INCOME	**$16,372.99**	**$11,090.21**	**$31,583.32**	**$21,351.85**	**$8,715.00**	**$12,400.00**
Interest Income	$219.99	$73.46	$57.21	$272.85	$200.00	$250.00
Dues	$665.00	$750.00	$715.00	$655.00	$650.00	$650.00
Donations	$447.00	$27.75	$1,168.60	$50.00	$300.00	$300.00
Sales	**$15,041.00**	**$10,239.00**	**$29,642.51**	**$10,374.00**	**$7,565.00**	**$11,200.00**
Fall Sale	$2,620.00	$1,891.00	$0.00	$4,315.00	$0.00	$3,000.00
Bonsai Society	$1,613.00	$1,751.00	$2,024.00	$1,174.00	$1,000.00	$1,000.00
Member Only	$6,440.00	$2,580.00	$1,417.00	$742.00	$1,500.00	$1,000.00
Meadowlark	$4,368.00	$2,888.00	$5,028.00	$3,492.00	$5,000.00	$4,000.00
Miscellaneous	$0.00	$1,129.00	$703.00	$651.00	$65.00	$200.00
Convention	$0.00	$0.00	$20,470.51	$0.00	$0.00	$2,000.00
Savings w/d				$10,000.00		
EXPENSES	**$12,720.07**	**$20,867.48**	**$16,080.47**	**$20,449.65**	**$8,215.00**	**$11,900.00**
Convention	**$0.00**	**$12,000.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**
Administrative	**$1,393.71**	**$637.39**	**$449.48**	**$450.13**	**$585.00**	**$520.00**
Mailings	$55.00	$11.60	$66.00	$0.00	$0.00	$0.00
Supplies	$612.38	$184.24	$0.00	$75.23	$25.00	$25.00
Equipment	$0.00	$82.68	$0.00	$0.00	$50.00	$50.00
Website	$94.85	$32.99	$100.99	$142.00	$200.00	$150.00
CC/Bank Fees	$251.17	$168.48	$125.09	$170.78	$150.00	$150.00
Zoom	$125.92	$157.40	$157.40	$62.12	$160.00	$80.00
Clipper	$254.39	$0.00	$252.25	$0.00	$0.00	$65.00
Donations	**$6,835.00**	**$5,000.00**	**$10,500.00**	**$12,500.00**	**$4,000.00**	**$4,000.00**
Insurance	**$477.00**	**$477.00**	**$477.00**	**$477.00**	**$480.00**	**$480.00**
Programs	**$190.68**	**$200.95**	**$39.74**	**$212.61**	**$350.00**	**$350.00**
Hospitality	$40.68	$200.95	$39.74	$212.61	$200.00	$200.00
Honorarium	$150.00	$0.00	$0.00	$0.00	$150.00	$150.00
Meadowlark	**$0.00**	**$0.00**	**$0.00**	**$885.00**	**$0.00**	**$0.00**
Commission	$430.00	$288.80	$502.80	$349.20	$500.00	$500.00
Labor	$0.00	$0.00	$0.00	$885.00	$0.00	$0.00
Member Sales	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**
Propagation	**$3,823.68**	**$2,552.14**	**$4,614.25**	**$5,924.91**	**$2,800.00**	**$6,550.00**
Supplies	$3,378.46	$2,477.14	$3,528.11	$2,665.32	$2,000.00	$2,500.00
Purchases	$0.00	$75.00	$1,022.61	$3,155.00	$800.00	$4,000.00
Barcodes	$445.22	0	$63.53	$104.59	$0.00	$50.00