Northern Virginia Chapter, Azalea Society of America

Treasurer's Report, January 1, 2023 – Decmber 3, 2023

Balance as of 1/1/2023:

FVCB Savings.....$6,884.63
FVCB 2-yr CD.....$11,149.35
FVCB Checking $3,601.00
Total $21,634.98

Balance as of 10/22/2023:

FVCB Savings.....$29,900.86
FVCB 2-yr CD.....$11,179.99
FVCB Checking $9,279.10
PayPal.....$451.03
Total ..... $50,810.98[1]

2023 Plant Sale Summary

Sale	Plants	Gross	Budget	Fees	Net
2023 Member Only Sales	87	$1,417.00	$4,000.00	$0.00	$1,417.00
2023 Non-member Sales	49	$703.00	$0.00	$0.00	$703.00
2023 Bonsai Sale	82	$2,024.00	$1,500.00	$0.00	$2,024.00
2023 Meadowlark	238	$5,028.00	$4,000.00	$502.80	$4,525.20
2023 Joint Convention	620	$8,470.51	$5,000.00	$0.00	$8,470.51
Total	**1076**	**$17,642.51**	**$14,500.00**	**$502.80**	**$17,139.71**

Significant 2023 Items

The most significant item from 2023 was the net proceeds from the convention of almost $8,500. Due to the low registration numbers and high member expense, we anticipated incurring a loss from the convention.

Plant sale revenue was $17,139.71, or 118% of the $14,500 budget. The **Member-Only** sale this year was ad hoc, and was not very successful, yielding only $1,417. Meadowlark plant sales were $5,028, much better than expected. Meadowlark continues to be a highly successful venue.

The propagation expense was $4,614.25 against a budget of $3,000. $1,118.40 of the total is for pots and potting material for next year, but currently held by Mike White.

Suggested Club Donations, to be voted upon at the business meeting:

Current cash on hand is **$50,810.98**. Current obligations are $5,455. Our chapter is very healthy. The following are the recommended 2023 end of year donations:

$1,000 Green Springs Title I (alternatively, the new pavilion)
$2,000 Jenkins Arboretum
$3,500 ASA General Fund
$500 Kirkwood Church
$7,000 Total donations

[1] Outstanding obligations of $5,455 (Meadowlark).

NV-ASA 2020-2023 Expenses and 2023-2024 Budgets

Category	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2023 Budget	2024 Budget
INCOME	**$8,817.10**	**$16,372.99**	**$11,090.21**	**$31,583.32**	**$27,500.00**	**$8,715.00**
Interest Income	$224.10	$219.99	$73.46	$57.21	$100.00	$200.00
Dues	$0.00	$665.00	$750.00	$715.00	$600.00	$650.00
Donations	$597.00	$447.00	$27.75	$1,168.60	$300.00	$300.00
Sales	**$7,996.00**	**$15,041.00**	**$10,239.00**	**$29,642.51**	**$26,500.00**	**$7,565.00**
Fall Sale	$1,068.00	$2,620.00	$1,891.00	$0.00	$0.00	$0.00
Bonsai Society	$247.00	$1,613.00	$1,751.00	$2,024.00	$1,500.00	$1,000.00
Member Only	$6,224.00	$6,440.00	$2,580.00	$1,417.00	$4,000.00	$1,500.00
Meadowlark	$457.00	$4,368.00	$2,888.00	$5,028.00	$4,000.00	$5,000.00
Miscellaneous	$0.00	$0.00	$1,129.00	$703.00	$0.00	$65.00
Convention		$0.00	$0.00	$20,470.51	$17,000.00	$0.00
EXPENSES	**$10,101.79**	**$13,150.07**	**$21,156.28**	**$6,335.52**	**$11,630.00**	**$8,715.00**
Convention	**$0.00**	**$0.00**	**$12,000.00**	**$0.00**	**$0.00**	**$0.00**
Administrative	**$602.87**	**$1,139.32**	**$637.39**	**$449.48**	**$850.00**	**$585.00**
Mailings	$65.90	$55.00	$11.60	$66.00	$0.00	$0.00
Supplies	$0.00	$612.38	$184.24	$0.00	$125.00	$25.00
Equipment	$0.00	$0.00	$82.68	$0.00	$50.00	$50.00
Website	$464.52	$94.85	$32.99	$100.99	$300.00	$200.00
CC/Bank Fees	$72.45	$251.17	$168.48	$125.09	$250.00	$150.00
Zoom	$0.00	$125.92	$157.40	$157.40	$125.00	$160.00
Clipper	$357.99	$254.39	$0.00	$252.25	$0.00	$0.00
Donations	$4,500.00	$6,835.00	$5,000.00	$0.00	$6,000.00	$4,000.00
Hospitality	$26.88	$40.68	$200.95	$39.74	$400.00	$200.00
Insurance	$477.00	$477.00	$477.00	$477.00	$480.00	$480.00
Programs	**$0.00**	**$150.00**	**$0.00**	**$0.00**	**$500.00**	**$150.00**
Honorarium	$0.00	$150.00	$0.00	$0.00	$500.00	$150.00
Meadowlark	**$68.55**	**$430.00**	**$288.80**	**$502.80**	**$400.00**	**$500.00**
Commission	$68.55	$430.00	$288.80	$502.80	$400.00	$500.00
Member Sales	**$56.75**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**
Propagation	**$4,011.75**	**$3,823.68**	**$2,552.14**	**$4,614.25**	**$3,000.00**	**$2,800.00**
Supplies	$3,003.75	$3,378.46	$2,477.14	$3,528.11	$1,000.00	$2,000.00
Purchases	$1,008.00	$0.00	$75.00	$1,022.61	$2,000.00	$800.00
Barcodes		$445.22	0	$63.53	$0.00	$0.00