

Northern Virginia Chapter, Azalea Society of America
Treasurer's Report, January 1, 2020 – Dec 6, 2020

Balance as of 1/1/2020:

FVCB Savings.....	\$14,821.51
FVCB 5-yr CD.....	\$10,669.17
FVCB Checking	\$3,166.50
Total	\$28,657.18

Balance as of 12/6/2020:

FVCB Savings.....	\$15,851.70
FVCB 2-yr CD.....	\$10,856.06
FVCB Checking	\$5,457.97
Total	\$32,165.73¹

2020 Plant Sale Summary

Sale	Plants	Gross	Fees	Plant Cost	Net
2020 Member Sales	398	\$6,224.00	\$0.00	\$56.75	\$6,167.25
2020 Bonsai Members Sale	19	\$247.00	\$0.00	\$0.00	\$247.00
2020 Fall Sale	79	\$1,068.00	\$0.00	\$0.00	\$1,068.00
2020 Meadowlark	29	\$457.00	\$68.55	\$9.00	\$379.45
Total	525	\$7,996.00	\$68.55	\$65.75	\$7,861.70

Significant 2020 Items

The **Member-Only** sale this year was online for the first time, and was very successful. The **Fall Sale** was outside only, and was a scaled-down version with no auction. Plant sale revenue was approximately \$1,800 below budget, due to the COVID-19 restrictions.

The propagation expense was \$4,011.75 against a budget of \$4,800. Plants purchased from White's Nursery were \$1,008.00. There will be no plants purchased from White's in 2021, as he was unable to do cuttings for us in 2019. The suggested propagation expense budget for 2021 is therefore \$3,000 (supplies only).

The expenses for 2020 were significantly below budgeted, due to lack of plant sale expenses and significant reduction in printing expense for the Clipper. A member has volunteered to print the Clipper on his color laser printer, which produces a copy equivalent in quality to that produced by FedEx Office. The website domain was re-registered in 2020 for a cost of \$287.00. This expense is incurred every 3 years.

Suggested Club Donations, to be voted upon at the business meeting:

Current cash on hand is **\$32,165.73**. Current obligations are \$7,185. That leaves approximately \$5,000 in discretionary funds (the historical guidance is to maintain \$20,000 as a cash reserve). Below are the suggested donations of \$3,500 for 2020. Last year we donated \$2,000 to Meadowlark, but the suggestion for this year is \$2,500. These donations can be made without drawing down the savings account. We are suggesting no donation to the Green Spring Title I program in 2021 due to the lack of activities in 2020.

- \$2,500 Meadowlark Botanical Garden (Klimavicz garden irrigation)
- \$1,000 ASA General Fund
- \$3,500 Total donations**

¹ Outstanding obligations of \$7,185 (NBG - \$1,230, Meadowlark sinage - \$2,955, 2023 Convention, \$3,000).

NV-ASA 2017-2020 Expenses and 2020-2021 Budgets

Category	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2020 Budget	2021 Budget
INCOME	\$11,674.67	\$10,922.26	\$11,922.80	\$8,817.10	\$13,000.00	\$10,725.00
Savings Withdraw					\$2,500.00	
Interest Income	\$174.67	\$229.26	\$208.80	\$224.10	\$175.00	\$200.00
Dues	\$560.00	\$555.00	\$515.00	\$0.00	\$525.00	\$525.00
Donations	\$270.00	\$136.00	\$30.00	\$597.00	\$0.00	\$0.00
Sales	\$10,670.00	\$10,002.00	\$11,169.00	\$7,996.00	\$9,800.00	\$10,000.00
Auction	\$5,057.00	\$5,538.00	\$5,667.00	\$1,068.00	\$5,000.00	\$1,000.00
Green Spring	\$1,869.00	\$0.00	\$660.00	\$0.00	\$800.00	\$1,000.00
Bonsai Society	\$709.00	\$1,017.00	\$1,114.00	\$247.00	\$1,000.00	\$1,000.00
Member Only	\$2,602.00	\$2,422.00	\$2,126.00	\$6,224.00	\$2,000.00	\$5,000.00
Meadowlark				\$457.00		\$1,000.00
Ayr Hill	\$0.00	\$1,025.00	\$661.00	\$0.00	\$1,000.00	\$1,000.00
Robbinsville	\$433.00	\$0.00	\$795.00	\$0.00	\$0.00	\$0.00
Convention			\$146.00			
EXPENSES	\$8,074.47	\$9,485.61	\$13,803.15	\$6,253.33	\$13,000.00	\$10,725.00
Convention	\$0.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Administrative	\$532.11	\$497.71	\$308.08	\$547.87	\$450.00	\$475.00
Mailings	\$0.00	\$0.00	\$0.00	\$10.90	\$0.00	\$0.00
Supplies	\$12.39	\$0.00	\$0.00	\$0.00	\$50.00	\$50.00
Equipment	\$0.00	\$240.42	\$0.00	\$0.00	\$50.00	\$50.00
Website	\$387.78	\$146.61	\$184.66	\$464.52	\$200.00	\$200.00
CC/Bank Fees	\$131.94	\$110.68	\$123.42	\$72.45	\$150.00	\$150.00
Membership	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.00
Clipper	\$326.26	\$501.46	\$119.35	\$55.00	\$600.00	\$250.00
Donations	\$3,500.00	\$4,315.00	\$4,500.00	\$0.00	\$4,000.00	\$4,000.00
Hospitality	\$202.03	\$157.55	\$193.38	\$26.88	\$250.00	\$250.00
Insurance	\$477.00	\$477.00	\$477.00	\$477.00	\$480.00	\$480.00
Programs	\$0.00	\$150.00	\$250.00	\$0.00	\$500.00	\$500.00
Honorarium	\$0.00	\$150.00	\$250.00	\$0.00	\$500.00	\$500.00
Auction	\$533.53	\$540.50	\$531.25	\$9.53	\$270.00	\$270.00
Flyers, Photos	\$37.28	\$0.00	\$0.00	\$9.53	\$70.00	\$70.00
Purchases	\$296.25	\$340.50	\$331.25	\$0.00	\$0.00	\$0.00
Room Rental	\$200.00	\$200.00	\$200.00	\$0.00	\$200.00	\$200.00
Ayr Hill	\$0.00	\$51.50	\$55.00	\$0.00	\$200.00	\$200.00
Bonsai Society	\$0.00	\$45.00	\$130.50	\$0.00	\$0.00	\$0.00
Green Spring	\$436.85	\$65.00	\$204.00	\$0.00	\$300.00	\$150.00
Purchases	\$156.50	\$0.00	\$105.00	\$0.00	\$0.00	\$0.00
Commission	\$280.35	\$65.00	\$99.00	\$0.00	\$300.00	\$150.00
Meadowlark				\$68.55	\$0.00	\$0.00
Commission				\$68.55	\$0.00	\$150.00
Member Sales	\$457.50	\$122.00	\$171.00	\$56.75	\$0.00	\$0.00
Other Sales	\$110.00	\$0.00	\$0.00	\$0.00	\$150.00	\$150.00
Purchases	\$110.00	\$0.00	\$0.00	\$0.00	\$150.00	\$150.00
Propagation	\$1,609.19	\$2,668.64	\$5,863.59	\$4,011.75	\$4,800.00	\$3,000.00
Supplies	\$1,609.19	\$2,443.64	\$5,034.59	\$3,003.75	\$3,000.00	\$3,000.00
Purchases	\$0.00	\$225.00	\$829.00	\$1,008.00	\$1,800.00	\$0.00